#### Hanze University of Applied Sciences Groningen

# SPRING SEMESTER: International Marketing Management

# Would you like to learn how to create a successful strategic marketing advice?

The program International Marketing Management is aimed at developing your skills in analysing and solving a real marketing problem.

You will learn how to conduct market research and based upon this research you will learn how to fomulate a strategic but also practical marketing advice for the company. You will write a strategic marketingplan in which you apply the theory of strategic marketing, research skills and intercultural competence skills. All this will be done in international project groups, with students coming from all over the world.

#### What you will learn

In the first part of the semester you will focus on analysing the external and internal environment of the company. Theory classess in marketing analysis but also finance and changemanagement will help you understand the relevant theory necessary for these analysis. In the second part of the semester you use the insights learned from your analysis to formulate a marketing advice. This will be supported by theory classes on marketing decisions, branding and online marketing at a strategic level.

## Spring semester

Part 1 (13 credits)	Part 12 (12 credits)
Marketing Analysis (5 credits) • Marketing Analysis, Finance &	Strategic Marketing (5 credits) <ul> <li>Theory</li> </ul>
CSR - Assignment	• Paper
Integrated Project Assignment (5 credits)	Integrated Project Assignment (5 credits)
Professional Skills (3 credits) • Research Tooling • Professional Identity Exchange Students	Professional Skills (2 credits) • Business Communication English • Intercultural Competences - Assignment

#### Mandatory Electives in part 1 and 2 (5 or 6 credits)

Change Management (5 credits) - part 2

Innovation Lab (5 Credits)



## For questions you can contact:

Ms. Babette Wilde-De Vreede senior lecturer -or-Ms. Lydia Altenburg international coordinator

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